

The Source

Enterprise Resource Planning



What's In This Issue

[Letter from Sam Hunter](#)

The senior vice president and general manager of Sage Pro ERP invites you to take advantage of a number of options to help you to make the most of the software, to become more proficient in its use, and possibly to realize significant savings!

[Join us at Sage Summit and Experience the Energy](#)

Sage Summit is the conference for Sage Pro customers. It's the only place to connect with fellow Sage Pro software users, get face-to-face technical support, attend roundtable discussions and breakout sessions, and learn from product experts - all under one roof.

[Customer Advisory Board: Your Feedback Makes a Difference!](#)

As a Sage Pro customer, your input is invaluable! Read about an opportunity available for a limited number of Sage Pro customers to join a new formed Customer Advisory Board.

[Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save](#)

If you do not currently use an integrated credit card payment solution, you may be wasting valuable time and money re-keying data from your transactions into your accounting software.

[Year-End Payroll Preparation](#)

It is almost the end of the year, and closing payroll is around the corner. To minimize potential problems during the year-end close, here are a few tips and suggestions.

[Your Feedback Counts](#)

Why is your feedback important? Thanks to the Sage Pro customers, a product issue in a recent release was quickly rectified.

[Creating a Drill Down for Sage Pro 7.5](#)

Drill Down is a user-defined tool that allows you to drill down from any object on a screen and dataview to another screen, dataview, or report, giving you instant access to information about the object.

[Sage Payment Solutions Integration with 7.5](#)

One of the exciting new features included with Sage Pro ERP 7.5 is the integration of the Sage Payment Solutions gateway with the Sage Pro Credit Card Module. See some of the benefits of switching to Sage Payments!

[Visit Sage Software University for Sage Pro ERP Training](#)

What's In This Issue

▶ [Letter from Sam Hunter](#)

▶ [Join us at Sage Summit and Experience the Energy](#)

▶ [Customer Advisory Board: Your Feedback Makes a Difference!](#)

▶ [Year-End Payroll Preparation](#)

▶ [Your Feedback Counts](#)

▶ [Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save](#)

▶ [Creating a Drill Down for Sage Pro 7.5](#)

▶ [Sage Payment Solutions Integration with 7.5](#)

▶ [Visit Sage Software University for Sage Pro Training](#)

▶ [Employee Spotlight](#)

▶ [Update: SOX Deferral for Smaller Firms](#)

▶ [Sage Contacts](#)

 [Download The Source](#)



Options

Sage Software University offers you access to three different training types and several different training courses to help you get the most out of your Sage Pro ERP software. This outline will help you decide which is best for your needs.

Employee Spotlight

Tammy Matthews is the director of product management and product marketing for the Sage Software Value Group. Find out what that means and how you can contact Tammy and her team of product managers.

Update: Sox Deferral for Smaller Firms

The SEC has approved the one-year extension to comply with the rule under Section 404(b) of the Sarbanes-Oxley Act of 2002. Find out if this affects your company.

Sage Contacts

We want to hear from you! If you have any questions, concerns, or comments regarding Sage Pro, please let us know. Your feedback is valuable to us.



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB

You are subscribed at %%email%%.

[Click here](#) to update your e-mail address or your subscription preferences. [Click here](#) to unsubscribe from future e-mail regarding Sage Pro ERP.

SAGE PRO

The Source

Enterprise Resource Planning

Letter From Sam Hunter



Dear Sage Pro ERP Customers,

Welcome to the latest edition of The Source. As you know, here at Sage Software, we work hard not only to ensure that you have up-to-date business solutions, but also to be

proactive about helping you manage your company. We're all aware of the impact that the economy is having on our personal and professional lives, and no one is immune. However, there are many practical steps that can be taken to help hone your internal practices and make your job more efficient as you weather the storm.

Start by looking at your Sage Pro ERP solution. Identify the critical functionality you truly use within the solution to help run your business and ensure your complete understanding. I encourage you to get in touch with a Sage Software representative who can help you to make the most of the solution you already have in place. Many times a simple refresh of the features and functionality you already have at your fingertips will allow you to become more proficient with the solution you use every day, and this could be all it takes for you to realize significant savings and efficiency in the way in which you run your business.

I'd also like to take this opportunity to thank you for being a loyal Sage Software customer. We work hard to build high-quality solutions for your business and appreciate the fact that you rely on us to drive your company forward. As always, please contact me at aisupport2.accpac@sage.com with product enhancement suggestions or at customer.loyalty@sage.com anytime I can help you receive extraordinary service from Sage Software. If there is anything that I or anyone else at Sage Software can do to make your job easier, please don't hesitate to contact us and let us know.

Regards,

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download The Source](#)





Sam Hunter
Senior Vice President & General Manager



SUMMIT

Where Sage Software Customers Connect

November 17 – 20 | Denver

[Register Now >](#)

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



sage
software

© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

SAGE PRO

The Source

Enterprise Resource Planning

Join us at Sage Summit and Experience the Energy



November 17 - 20 | Denver
Colorado Convention Center

Sage Summit is the conference for Sage Pro customers. It's the only place to connect with fellow Sage Pro software users, get face-to-face technical support, attend roundtable discussions and breakout sessions, and learn from product experts—all under one roof. Whatever your experience level, you'll learn skills and best practices to make your job easier and your business run more efficiently. Plan to join us in Denver November 17–20—it's not too late to sign up!

Hurry, online registration closes soon!

[Sage Summit](#)

"Sage Summit was more than I had hoped for. I gained product knowledge, practical customer experience, and insider perspective on Sage's product vision to help with planning. Great job Sage - really a first-rate experience!"

Mary Phillips
Concurrent Computer Systems
2007 Summit Attendee



What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ **Customer Advisory Board: Your Feedback Makes a Difference!**
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ **Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save**
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download The Source](#)



SUMMIT

Where Sage Software Customers Connect

November 17 – 20 | Denver

[Register Now >](#)

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

SAGE PRO

The Source

Enterprise Resource Planning

Customer Advisory Board

What is the Sage Customer Advisory Board?

The **Sage Customer Advisory Board (CAB)** is comprised of Sage Pro ERP customers who advise Sage Software on their own specific needs, providing insight into their businesses and industries, and validating product design and roadmaps. These members represent the Sage Pro community as a whole and speak for all users, providing Sage Software with a better understanding of the challenges faced by small businesses.

What does the Sage Pro CAB do?

The group participates in discussing enhancement ideas and validating that software improvements are implemented in an intuitive manner meeting the needs of all Sage Pro users. The CAB also tackles industry-related issues and concerns, and promotes best practices and professional development initiatives that help all Sage Pro customers become more productive and more successful. The individual CAB members benefit from the exchange of information as well as from the networking opportunities the board provides.

Interested in getting involved?

Take an active role in shaping the future of Sage Software and services! Sage Software currently has a limited number of membership opportunities in the Sage Pro CAB. The company is looking for customers willing to serve on the CAB for a one-year term and to participate in quarterly Web-based meetings with additional phone and Web-based meetings as needed.

If you're interested, please e-mail customeradvisoryboard@sage.com and include your company name, contact information, and the names of the Sage products your company uses.

Positions on the Sage Pro CAB are limited, so please submit your nomination by **December 1, 2008**.

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ **Customer Advisory Board: Your Feedback Makes a Difference!**
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ **Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save**
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download *The Source*](#)



SUMMIT

Where Sage Software Customers Connect

November 17 – 20 | Denver

[Register Now >](#)

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

SAGE PRO

The Source

Enterprise Resource Planning

Year-End Payroll Preparation

It is almost the end of the year, and closing the payroll year is around the corner. To minimize potential problems with payroll during the year-end close, here are a few tips and suggestions:

1. Make full backups of your data frequently as a precaution in the event of corruption to your accounting data. It's ideal to make full backups of your accounting data when you perform the following:
 - a. Printing payroll checks
 - b. Voiding checks
 - c. Before closing the quarter
 - d. Before closing the year
2. Make sure you have processed all postings, make all adjustments needed, and print all checks for the current quarter before closing the quarter. Also keep in mind that once the payroll year has been closed, prior year information can not be reentered or adjusted.
3. Keep your Payroll Update and the Magnetic Media (If applicable) current to ensure taxes are reported correctly.
4. Read all instructions included in Payroll and Magnetic Media updates before applying the updates. In most cases, installation is straightforward, but in certain cases, special instructions are provided, and these must be followed accordingly.

For more information and topics on year-end closing and Payroll update plan, please refer to solution **21821** located in the knowledgebase at: <http://kb.accpac.com>.

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download The Source](#)



SUMMIT

Where Sage Software Customers Connect

November 17 – 20 | Denver

[Register Now >](#)

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

SAGE PRO

The Source

Enterprise Resource Planning

Your Feedback Counts

With the recent release of Sage Pro ERP 7.5, you, the Sage Pro customers, brought a product issue to our attention. The background color feature, which was added in Sage Pro 7.3, was no longer working in some instances. As a result you no longer could quickly identify which Sage Pro company you were using. At first this looked like a cosmetic issue that could be deferred until the next version. However, your feedback showed that this small feature had a significant impact on your daily business productivity. Being able to identify easily which company you were working in was an important feature and need for you. As a result, instead of deferring the issue to the next version of Sage Pro, we quickly corrected the issue in Service Pack 1 (SP1) for Sage Pro 7.5.

This is another great example of how you can work cooperatively with the support team to raise issues and concerns that greatly impact your business.

We look forward to receiving more of your feedback in the future.

What's In This Issue

- ▶ [Letter from Sam Hunter](#)
- ▶ [Join us at Sage Summit and Experience the Energy](#)
- ▶ [Customer Advisory Board: Your Feedback Makes a Difference!](#)
- ▶ [Year-End Payroll Preparation](#)
- ▶ [Your Feedback Counts](#)
- ▶ [Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save](#)
- ▶ [Creating a Drill Down for Sage Pro 7.5](#)
- ▶ [Sage Payment Solutions Integration with 7.5](#)
- ▶ [Visit Sage Software University for Sage Pro Training](#)
- ▶ [Employee Spotlight](#)
- ▶ [Update: SOX Deferral for Smaller Firms](#)
- ▶ [Sage Contacts](#)

 [Download *The Source*](#)



SUMMIT

Where Sage Software Customers Connect

November 17 – 20 | Denver

[Register Now >](#)

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

SAGE PRO

The Source

Enterprise Resource Planning

Combine Customer Electronic Payments

Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save

For a business, it is invaluable to find a credit card solution that is convenient, secure, and multi-functional. Integrated solutions provide these key attributes while focusing on simplicity. If you do not currently use an integrated solution, valuable time and money are being spent re-keying data from your transactions into your accounting software. This is an expense of time and productivity that is often overlooked.

Sage Pro version 7.5 now has a complete integrated processing solution that lets you authorize and process payments directly in Sage Pro. This eliminates the need to re-key transaction data while minimizing the risk of error. Reconciling is much easier since all the data is in one place.

Integrated solutions allow you to reduce costs and maximize profits while affording more time for developing, growing, and servicing your business. Check the [Sage Webcast](#) Web site to view upcoming informational Webcasts on Sage Payment Solutions, or for more information, visit: [Sage Payment Solutions](#).

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts

Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save

- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5

Visit Sage Software University for Sage Pro Training

- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download The Source](#)



SUMMIT

Where Sage Software Customers Connect

November 17 – 20 | Denver

[Register Now >](#)

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

The Source

Enterprise Resource Planning

Creating a Drill Down for Sage Pro 7.5

Drill Down is a user-defined tool that allows you to drill down from any object on a screen and dataview to another screen, dataview, or report.

To drill down to user-defined destinations, right click on the enabled objects in the screens and data views. This gives you instant access to information about the object.

Creating the Drill Down

To create a drill down, you must have the environmental variable SBTDRILLDOWN set up on your Microsoft® Windows® operating system. For more details, refer to the steps below.

1. Right-click on the **My Computer** icon located on your operating system desktop.
2. Click the **Advanced** tab.
3. Click **Environmental Variables**.
4. Click **New** for User Variables.
5. Type "SBTDRILLDOWN" for the variable name.
6. Type "ON" for the variable value.
7. Click **OK**.
8. Exit the Environmental Variables and System Properties screen.

The above information can be found in Solution ID 25527, located in the Sage Software knowledgebase at:

<http://kb.accpac.com>

After configuring the SBTDRILLDOWN variable, refer to the example below to configure the drill down in Sage Pro. The following steps are reproduced in Sample Company 99:

1. Restart Sage Pro to initialize the SBTDRILLDOWN variable.
2. Open the Accounts Receivable (AR) application module.
3. Under the **Transaction** menu, click **Change/Void Invoices/Credit Memos**.
4. Select invoice 1241 from the invoice picklist.
5. Right-click on the **Order Reference** field.
6. Click **Setup Drilldown**.

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download The Source](#)



7. Select **SONUMBER** from the **Driller ID** picklist.
8. Click **OK**.
9. Right-click on the blue chisel that now appears on the **Order Reference** field.
10. Click **Drill down to...**
11. Click on **Change/Void Orders**.

The Edit Orders screen will appear displaying information regarding the order relating to the invoice.

More information on working with Drill Downs can be found in the System Manager User Guide, located in the Setup section on page 376.



Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

The Source

Enterprise Resource Planning

Sage Payment Solutions Integration with 7.5

One of the exciting new features included with Sage Pro ERP 7.5 is the integration of the Sage Payment Solutions gateway with the Sage Pro Credit Card Module. Some of the benefits of switching to Sage Payments are:

1. Integration of both credit card server and processor in one platform.
2. Simple, accessible, and user-friendly Web-based interface.
3. Competitive processor rates for merchants.
4. Convenient integration with Sage Pro 7.5 and higher.
5. Web-based platform eliminates the need of a separate server.
6. Additional enhanced reports via the Sage Payment Virtual Terminal.

In order to use Sage Payment Solutions with 7.5, you will need to purchase the Accounts Receivable (AR) and Credit Card Module Limited Edition. You will also need to set up or transfer a merchant account with Sage Payment Solutions.

For information on rates or creating a merchant account, please contact Sage Payment Solutions directly at:

Phone: 703-848-2980
Toll-free: 800-261-0240

Once you have your new Merchant Account Number and Merchant Key, the following steps can be used to set up the integration between Sage Pro and Sage Payment Gateway.

1. Make sure the AR and Credit Card modules are installed in Pro 7.5.
2. Open the AR application module.
3. Under the **Maintain** menu, click **Credit Card Connections**.
4. Create a new merchant ID.
5. Select **Sage Gateway** from the **Payment Processing Method** list.
6. Enter your Merchant Account Number and Merchant Key.
7. Click **Verify**.

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download *The Source*](#)



If you received confirmation that the connection has been successful, you can then proceed to carry out standard credit card transactions through Sage Pro.

Customers Currently Using Sage Pro 7.4:

If you have Service Pack 3 installed for Sage Pro 7.4, you can still use Sage Payments as your credit card processor instead of your default processor (for example, CSI, Visanet, or FDI North). However, you will be unable to use the Sage Gateway as your server. You will still have to use PC Charge as the payment server. This applies to both Limited and Full Editions of the Credit Card Module in 7.4 SP3.

For more information please contact Sage Pro Customer Support at 800-253-1372.



Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

SAGE PRO

The Source

Enterprise Resource Planning

Visit Sage Software University for Sage Pro Training

Sage Software University offers you access to three different training types and several different training courses to help you get the most out of your Sage Pro ERP software. You can choose between Realtime, Anytime Interactive, and Lunch & Learn training courses. Custom training is also available.

Realtime training sessions are online, instructor led, and scheduled for a specific date and time. All you need is a computer, a phone, and an Internet connection. Everything happens live, so you can ask questions and interact with other participants and the instructor.

Anytime Interactive training courses are recorded instructor-led sessions that are easy to use, always accessible, and ready when you are. All you need is a computer, speakers, and a high-speed Internet connection.

Lunch & Learns are one-hour Realtime (Online) sessions that cover a particular topic or process. Each Lunch & Learn is designed to increase productivity by simply providing you with a stronger understanding of a specific feature or functionality within the software.

Visit Sage Software University today and you can choose from over 15 different training courses with topics ranging from System Manager, General Ledger, Accounts Receivable, Accounts Payable, Job Cost, and Manufacturing to Setting Up Inventory and Using Item Pricing.

[Register Today!](#)

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download The Source](#)



SUMMIT

Where Sage Software Customers Connect

November 17 – 20 | Denver

[Register Now >](#)

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

The Source

Enterprise Resource Planning

Employee Spotlight



Tammy Mathews
Director Product Management and Product Marketing
Value Business Unit

What is product management? Product managers are the “product champions” and have some of the most diverse and rewarding roles in the company. Among other critical duties, they serve as your advocates and ensure that Sage Software selects and implements improvements designed to meet your needs and improve your experience with the software.

As the director of product management, Tammy Mathews leads and works with a talented and passionate group of product managers responsible for determining the product direction for the following: DacEasy by Sage, Timeslips by Sage, Sage Analytics, Sage BusinessWorks Accounting, Sage BusinessVision Accounting, Sage PFW ERP, and Sage Pro ERP.

Tammy began her career at Sage Software in 1992 with the Sage BusinessWorks product line and feels privileged to get to work with the Sage Software customers, business partners, and internal employees in a variety of roles, including technical support, sales, education, product marketing, and product management.

Tammy invites you to reach out to her and her team of product managers to let them know what you like about your Sage Software solution and also what they can do to improve your experience with them and their products.

Tammy Mathews
Director of Product Management
Tammy.Mathews@sage.com

Product Managers:
Sage Pro ERP

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download The Source](#)



Janet Garwood
Janet.Garwood@sage.com

DacEasy by Sage

Mark Janecek
Mark.Janecek@sage.com

Sage Analytics

Doug Leasure
Doug.Leasure@sage.com

Sage BusinessVision Accounting

Jennifer Schwarz
Jennifer.Schwarz@sage.com

Sage BusinessWorks Accounting

Siobhan Finders
Siobhan.Finders@sage.com

Sage PFW ERP

Michele Ballinger
Michele.Ballinger@sage.com

Timeslips by Sage

Ronda Horsham
Ronda.Horsham@sage.com



Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

SAGE PRO

The Source

Enterprise Resource Planning

Update: SOX Deferral for Smaller Firms

On June 20, 2008, the Securities and Exchange Commission announced that it has approved the one-year extension to comply with the rule under Section 404(b) of the Sarbanes-Oxley Act of 2002 requiring auditors to attest to management's assessment of internal controls over financial reporting.

With this extension, companies in the United States with a market cap of \$75 million or less are required to include the attestation reports in their annual reports filed for fiscal years ending on or after December 15, 2009.

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download *The Source*](#)



SUMMIT

Where Sage Software Customers Connect

November 17 – 20 | Denver

[Register Now >](#)

Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.

SAGE PRO

The Source

Enterprise Resource Planning

Sage Contacts

We want to hear from you! If you have any questions, concerns, or comments regarding Sage Pro ERP, please let us know. Your feedback is valuable to us.

Sales

Phone: 1-800-945-8007

Sage Pro sales advisor: Sean.Munzert@sage.comRegional account manager: Justin.Macool@sage.com

Support and Services

Phone: 1-800-253-1372

Fax: 1-604-304-3145

[E-mail Us](#)

Customer Community—New!

A valuable resource has just become available for all Sage Pro software customers. A brand-new customer community is designed to enable you to engage and interact with Sage Pro professionals and other users through a variety of different communication forums and tools. Register at Community.SageProERP.com today!

Learning Services

1-877-920-9600, option 2

www.sagesoftwareuniversity.com

Product Updates

Download files containing patches and updates for your Sage Pro software.

[Review the available product updates](#)

Mail

13888 Wireless Way, Suite 120

Richmond, BC V6V 0A3

Web site

www.sageproerp.com

Feedback

Receiving feedback from customers who actually use the product on a day-in day-out basis can help us identify features

What's In This Issue

- ▶ Letter from Sam Hunter
- ▶ Join us at Sage Summit and Experience the Energy
- ▶ Customer Advisory Board: Your Feedback Makes a Difference!
- ▶ Year-End Payroll Preparation
- ▶ Your Feedback Counts
- ▶ Combine Customer Electronic Payments with Sage Pro Version 7.5 and Save
- ▶ Creating a Drill Down for Sage Pro 7.5
- ▶ Sage Payment Solutions Integration with 7.5
- ▶ Visit Sage Software University for Sage Pro Training
- ▶ Employee Spotlight
- ▶ Update: SOX Deferral for Smaller Firms
- ▶ Sage Contacts

 [Download *The Source*](#)

that can make your tasks easier. If you have an idea or suggestion for something that you would like to see on the Sage Pro Web site or within Sage Pro, please visit our [Sage Pro ERP Product Feedback Form](#).

Customer Loyalty

We hope that you find the Sage Pro Source Newsletter both helpful and informative, as your business success is important to us. With this said, we want to make the Sage Pro Source the best resource for you. Please feel free to provide us with your feedback, information ideas, or anything else you would like so that we can keep providing you with outstanding products, services, and information to help your business succeed. Your success and satisfaction is our number-one priority. Please contact us at customer.loyalty@sage.com anytime we can help you receive the extraordinary service you deserve from either Sage Software or your Sage Software Business Partner.



Sage Software
13888 Wireless Way
Suite 120
Richmond, BC V6V 2XB



© 2008 Sage Software, Inc. All rights reserved. Sage Software, Sage Software logos, and the Sage Software product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. All other trademarks are the property of their respective owners.